



CULLEN KILSHAW A CHANGING OF THE GUARD

In June 2017, two long-established solicitor estate agency names – Hawick-based Haddon & Turnbull and Charles & RB Anderson in Jedburgh – joined forces with Cullen Kilshaw, giving the combined firm a total of eight offices and over 40 staff throughout the Borders, which makes Cullen Kilshaw the dominant solicitor and estate agent brand in the region.

Haddon & Turnbull and Charles & RB Anderson came together as a law practice in 1995, but continued to trade under their established names for historical reasons - both firms having been in existence for well over 150 years. Following the recent merger, they have now both traded under the Cullen Kilshaw banner for almost a year, and Nigel Hall, the resident partner who joined the Hawick office of Haddon & Turnbull in 1984 is now about to hang up his gown at the end of April and head off into a well-earned retirement. Haddon & Turnbull had been a fixture in the town over many decades, and Nigel's reputation built up over many years heading the firm as a highly capable and yet approachable rural practitioner speaks for itself.

Cullen Kilshaw have been a fixture in the Borders since opening their first office in Melrose in 1982. With shop front estate agencies now in 7 Border towns, they buy and sell more Borders properties for clients than any other local agent. Having taken over the office in Hawick High Street last June, they have added three new members of staff to their Hawick team as they look to provide a complete legal service in the town.

Following Nigel's retirement, the office is going to be headed up by Marino Calothis who has been shadowing Nigel and taking on some of his workload for the last several months. Marino's wide ranging skill set is very well suited to a busy provincial office, and he will be handling property transactions for both

residential and commercial clients as well as advising on the preparation of wills and Powers of Attorney. Marino will be assisted by Julie Torley, a young law graduate who has moved into the town and is going to be completing her traineeship with the firm over the next two years.

Amongst the staff who moved across to Cullen Kilshaw last June, Lesley McCredie, Jennifer Ellis and Kirsty Scott will still be around to provide welcome continuity to the existing clients of the firm. Lesley is going to be assisting Marino mainly on the residential conveyancing front while Jennifer will be looking after the winding up of estates and our busy private client department which deals with the registration and management of Powers of Attorney and the preparation of wills. Both Lesley and Jennifer are also looking to develop their careers within the firm, and will be qualifying as paralegals in their own right over the coming months.

Kirsty Scott is a well known face in the front office and will continue to work part time in our property department. Kirsty is going to be taking on more of a roving role as we look to build our estate agency presence in the town, and is going to be supported in the property department by Lauren Brown, a Hawick girl who is coming back to her ain folk and will be the new face of Cullen Kilshaw in our front office in the High Street.

With a fully staffed court department in Jedburgh able to advise clients on all aspects of court work including separation and divorce, family law, debt recovery, etc. and seven other offices spread throughout the Borders, Cullen Kilshaw are ideally placed to provide a wide range of legal services to Hawick and the surrounding villages.

Commenting on the growing numbers of staff, David Kilshaw said: "Having opened branch offices in most of the larger towns in the Borders over the last 35 years, the recent merger provided the ideal opportunity to bring the CK brand to Hawick. Nigel and his team have great local connections that go back over decades, and Nigel was keen to ensure that his loyal clients continued to be well served by a local firm. As you can see from the recent additions to our staff, we are fully committed to the town, and we expect to be here and providing an excellent service to Hawick and the surrounding area for a long time to come."

If you need assistance on any aspect of law or property, drop in and ask to speak to any one of our helpful and friendly staff. The estate agency department provides a full advertising package on Rightmove, Onthemarket.com and the local Borders Property Guide, and can put your property on the market for sale with **no upfront costs to pay**. The conveyancing team will give you a very competitive **fixed price quote for selling and buying property**, and our court and executry department are fully equipped and stand ready to offer sympathetic advice and assistance.

As part of the wider Cullen Kilshaw network, we also provide a residential letting service including full management of the property, and we have experienced commercial lawyers who can advise on the sale and purchase of commercial property or businesses, commercial leases, company formations, partnership agreements, and all aspects of agricultural law.



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"I'm Hawick born and when a well-timed chance arose to work here as a solicitor I didn't hesitate. It proved a good decision and I've enjoyed my time working with a wide variety of people. A special thanks is due to the staff some of whom have been with the firm about as long as me. Their willing input always made a big difference to how the business ran. I'm also reassured our clients are in good hands with Cullen Kilshaw and wish them well".

Nigel Hall



(L-R) Julie Torley, Lauren Brown, Lesley McCredie, Kirsty Scott, Jennifer Ellis, Marino Calothis, Nigel Hall